

CAREERS IN

# Business and Finance

The Amherst College Loeb Center for Career Exploration and Planning's **Careers In Business & Finance** program is dedicated to coaching, advising, and preparing students for careers in finance, consulting, and general business. Students interested in these fields will develop job search skills to find and secure relevant opportunities, learn how to successfully navigate interviews, and be well-prepared for internships and full-time positions.

Amherst College graduates pursue careers in business and finance at organizations such as *Bain & Company*, *Bank of America Merrill Lynch*, *Cornerstone Research*, *Deloitte*, *Fidelity Investments*, *Goldman Sachs*, *JP Morgan*, *Morgan Stanley*, and *Parthenon EY*.

## MEET THE ADVISOR

"I coach, advise, and prepare students; work with alumni and employers to increase internship and full-time job opportunities; and create programs that provide practical industry understanding for students considering consulting, finance, and other business careers. Most recently, I worked at BNP Paribas as a managing director in Global Equities and Commodity Derivatives ("GECD") leading teams in New York, London, and Hong Kong. Prior to BNP Paribas, I was a principal at Banc of America Securities. I started my career at Arthur Andersen as a tax consultant."

**Stephanie Hockman**, Program Director,  
Careers In Business and Finance

## EXPERIENTIAL LEARNING

Loeb Center Careers In programs encourage you to develop a deep and sustained exploration of a particular field.

## TREKS

A group of selected students travel to New York City or Boston to gain an in-depth understanding of the finance or consulting industry and learn about the specific nuances between various career options. Students meet and network with a broad array of employers and many alumni on these trips, which are usually scheduled as follows:

- Finance treks to New York City & Boston (two separate week-long treks)
- Consulting trek to Boston (1-2 day trek)

## IMMERSION AND SUPPLEMENTAL EDUCATION PROGRAMS

- Introduction to Finance workshop series
- Introduction to Consulting series
- Trading Competitions
- Vendor-led courses over interterm / weekends during the academic year

For details on how to apply to these programs and treks, visit Handshake ([amherst.joinhandshake.com](https://amherst.joinhandshake.com)).

## INTERNSHIPS

Internships allow you to apply what you have learned in the classroom and through the Careers In Business and Finance programs to the world of work; help you build your professional network; and are an important step in clarifying your interests, skills, and career goals. For full-time positions in finance and consulting, it is paramount to have a strong internship experience.

## GET INVOLVED

Join an Amherst College student organization such as: *AAS Budgetary Committee*, *Trading Club*, *Amherst Women in Finance*, *Investment Club*, *Consulting Club*, and the *Sports Business and Analytics Club*.

### *Wall Street Journal* Wednesdays

Weekly opportunity to have lunch with Stephanie Hockman and discuss business topics from the *Wall Street Journal*.

Learn more about different career paths and office environments by joining us for Food for Thought presentations, panels, and office hours with employers and alumni that come to campus. All details such as date, time, location, and any deadlines for reserving your spot can be found in Handshake ([amherst.joinhandshake.edu](http://amherst.joinhandshake.edu)).

## TIP! INTERNSHIP SEARCH

For Careers In Business and Finance, recruiting can begin as early as fall of your sophomore year. It is important to do exploration early, learn to network with the multitude of alumni in your areas of interest, and be proactive in your preparation. There are lots of resources available on campus and through the alumni network. The key to success in the internship search is to be early and be proactive.

“Careers In Business and Finance has been incredibly beneficial as I’ve prepared for a career in consulting. Stephanie especially has been a godsend in sending out her weekly emails and walking us through the steps we should be taking to network and put ourselves in the best positions to succeed in the application process and in interviews. Talking to friends at other schools, I’ve come to realize just how amazing the Loeb Center is in terms of career guidance and support. The fact that we have specialized programs and staff for different career paths is amazing, especially for a school our size.”

Haley Henriksen '19, American Studies and Psychology

## RESOURCES AND NEXT STEPS

- **Handshake** ([amherst.joinhandshake.com](http://amherst.joinhandshake.com)) is your one-stop shop for Loeb Center events, appointments and resources, and a wide variety of internship and job opportunities. Complete your Handshake profile! The more complete your profile is, the more effective and customized the platform becomes.
- Sign up to receive the consulting or finance weekly newsletter to stay up to date on events, programs, and deadlines. Sign up by visiting [listserv.amherst.edu](mailto:listserv.amherst.edu) and subscribe to the CAREERS\_IN\_CONSULTING list and/or the CAREERS\_IN\_FINANCE list.
- Make a Careers In Business and Finance appointment via Handshake to meet with Stephanie Hockman to talk more in depth about your own questions and get advice.
- Chat with a PCA. Peer Career Advisors (PCAs) are highly trained students who can relate to what it means to balance classes, time with friends, and planning steps to a career. PCAs can give you great resume advice and answer questions about Handshake, internships, interviewing, networking, self-assessment, and other Loeb Center resources.
- Read the Loeb Center weekly newsletter, Career Columns.
- Like Careers In Business and Finance on Facebook at [facebook.com/amherst.careers.in.business.finance/](https://facebook.com/amherst.careers.in.business.finance/)

## CAREERS IN

The Loeb Center provides all students with opportunities to dive deeply into specific career areas of interest.

Our Careers In programs provide:

- expert advising from industry specialists
- tailored exploratory programs and skills workshops
- insight into recruiting processes, internship and job search strategies, and interview preparation
- access to alumni in the field

You may participate in any Careers In program at any time as your interests develop, deepen, change, or multiply.

There are seven different Careers In programs:

- Arts and Communication
- Business and Finance
- Education Professions
- Government and Nonprofit
- Health Professions
- Law
- Science and Technology

The Loeb Center also offers general advising and exploration opportunities for students who are curious about a broad range of career options or who are just beginning to reflect on their interests, values, and skills.